

# FROME LIVESTOCK MARKET



## TIM HECTOR BSC HONS, MRICS, FAAV

I joined Cooper & Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

Situated at Standerwick on the outskirts of Frome is the Frome Livestock Market. Trading as "Frome Livestock Auctioneers Ltd" (FLA), the market company is co-owned by Cooper and Tanner and is one of the largest weekly markets in the country. It operates twice weekly along with other monthly specialist sales. Wednesday is the traditional market day which stems from the time when it was held in the centre of Frome before moving to a modern purpose built facility at Standerwick in 1990.

On Wednesdays we see the auction of 1500 head of livestock being Sheep, Calves, Dairy Cattle, Prime Beef Cattle and Pigs. In addition there is a

farmers produce market and also our weekly sale rooms auction. Friday is a designated auction for store cattle which sees in excess of 40,000 head sold throughout the year.

Buyers regularly travel from Cornwall and the Northern borders to acquire these quality West Country Cattle. The site has excellent parking, restaurant and a large area of covered penning and bio security facilities. Livestock comes from a tremendous catchment area which sees our specialist livestock fieldsman selecting stock not only from our local farms but also from regions such as Devon, Sussex and Gloucester. Cooper and Tanner and FLA are a local professional firm



of auctioneers who provide a modern auction market and dedication to servicing the livestock industry.

I can be contacted by email at: [tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk)

## OUTSIDE SALES

Collective Sale by Public Auction of

**917 acres  
STANDING STRAW**

West Ashton, Trowbridge, Westbury  
South Wraxall, Kilmersdon, Radstock  
Tunley, Bath and Stourton, Warminster

To be held at

**FROME MARKET  
STANDERWICK, FROME, BA11 2QB**

**WEDNESDAY  
5th JULY 2017**

Commencing at 1.30pm in Ring Two

Wednesday July 5th will see this year's annual collective sale of standing straw, held in sale ring 2 at Frome livestock market for convenience of sale. There will be over 900 acres of Winter Wheat, Spring Barley and Oats offered for auction. This sale is a well-established event in the Cooper and Tanner calendar and always attracts keen interest. Auctioneer Trevor Rowland said "with a number of barns empty, having used all last year's reserves demand should be quite strong this year". The weather has been kind so far this summer so there should be some good clean straw on offer at the sale, put the date in your diary!



## OUTSIDE SALES

Trevor Rowland  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# FROME LIVESTOCK MARKET



## TIM HECTOR BSC (HONS), MRICS, FAAV

I joined Cooper & Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

Frome Livestock Auctioneers regularly hold specialist sales of livestock in addition to our weekly sales on a Wednesday and Friday. There are monthly sales of organic cattle and TB restricted cattle as well as fortnightly sales of pigs. There are also specialist seasonal sales of livestock.

On the 30th of August there is a specialist sale of sheep. This will include breeding ewes, stock rams and ewe lambs! Entries are continuing to come in and high demand is expected.

'There is sure to be a good trade for all sheep as the prices achieved at Frome Market on the sheep section have exceeded all expectations recently, demand is out stripping supply and I expect this to continue into the future' commented Andrew Doble, Sheep Auctioneer

A provisional date of the 18th of August has also been set for the dispersal sale of a small herd of Dairy Shorthorn cattle, once the mainstay of the UK dairy herd these cows are few and far between now and sure to create huge interest!

For any further information please either visit [www.fromelivestock.com](http://www.fromelivestock.com) or email me at [tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk)



## OUTSIDE SALES

Annual Autumn Collective Auction of

**TRACTORS, IMPLEMENTS,  
ASSOCIATED SPARES,  
NEW TOOLS & WORKSHOP EQUIPMENT**

to be held at

**FROME MARKET,  
STANDERWICK, FROME, BA11 2QB**

**THURSDAY 28th SEPTEMBER  
ENTRIES NOW INVITED**

**Entries Close Wednesday 13th September  
for inclusion in the full catalogue which  
will be available prior to the Auction  
Entry Forms, Catalogues & Enquiries:  
01373 831010 or on our Website**

## Buyers Keen to Fill Empty Barns

We held our annual collective sale of standing straw on July 5th conducted by auctioneer Trevor Rowland. Close to 1000 acres came under the hammer with consignments from West Ashton, Westbury, Bradford on Avon, Tunley, Kilmersdon and Stourton near Mere.

Demand was greater than the last few years as many barns are empty following high usage over the past couple of winters. The good summer weather with an even mixture of rain and sunshine saw all crops looking well. An excellent company of bidders and buyers were at the ringside and trade got off to a very brisk start. Winter Wheat saw strong prices ranging from £52 to £102 per acre averaging an impressive £79/acre. Spring Barley straw peaked at £49/acre, spring Oat straw always a lower in value but nevertheless created really good interest at £39/acre. Overall a very good sale with 100% clearance of catalogued entries.

We are now looking forward to putting together our Collective Machinery and Tool sale on September 28th, if you have any items you would like to include then please contact Trevor Rowland, he will be happy to give you no obligation advice.



Trevor Rowland auctioneering at our last machinery sale



## OUTSIDE SALES

Trevor Rowland  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# FROME LIVESTOCK MARKET



**TIM HECTOR BSC (HONS), MRICS, FAAV**

I joined Cooper & Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## Bright Trade for Local Dairy Dispersal

Monday 14th August saw Cooper and Tanner auctioneers disperse the herd of Friesian Holstein cows for the Messrs W & R Arney, Langham Farm, Rode, Frome.

The herd was removed to Frome Livestock Centre for convenience of sale and held in association with Frome Livestock Auctioneers Ltd. Demand was brisk for these deep bodied Holsteins. The herd was predominantly home bred and managed on a commercial basis being milked twice daily through a Tandem parlour. July/August calved heifers and 2nd lactation cows were particularly sought with top spot going to an "Oman Loydie" sired 2nd lactation cow at £1,722. Heifers produced good competitive level bidding which achieved over £1,400 on no less than 11 occasions throughout the auction. Quality "Altaclassman" sired heifers were selling at a premium to £1,625. 3rd-5th lactation dams were all easily sold ranging £1,000-£1,200 on a very regular basis. "As the milk prices gradually see a much needed increase and with a herd which saw an average lactation of 8,800 litres it was not surprising to see an overall average obtained in excess of £1,100 for this dispersal" said auctioneer Trevor Rowland. **Please contact Trevor or Tim for any advice.**



## OUTSIDE SALES

Annual Autumn Collective Auction of

**TRACTORS, IMPLEMENTS,  
ASSOCIATED SPARES,  
NEW TOOLS & WORKSHOP EQUIPMENT**

to be held at

**FROME MARKET,  
STANDERWICK, FROME, BA11 2QB**

**THURSDAY 28th SEPTEMBER  
ENTRIES NOW INVITED**

**Entries Close Wednesday 13th September  
for inclusion in the full catalogue which  
will be available prior to the Auction  
Entry Forms, Catalogues & Enquiries:  
01373 831010 or on our Website**

## Collective Auction of Machinery

As summer quickly moves on we start to think about our early autumn agricultural auction sales. In particular late September will see our catalogued annual autumn collective auction of agricultural farm machinery, plant equipment and vehicles tools and workshop equipment.

Included in the auction on the 28th of September will be a wide range of tractors, trailers, arable and general farm and plant machinery together with many sundry items. There will also be a selection of new workshop tools. The sale is held in the sale fields and buildings at Frome Livestock Centre at Standerwick. The facilities are excellent with large tarmac parking area for all vehicles, quality telehandlers and drivers for loading and unloading together with a quality restaurant. Entry forms will be available from our agricultural office at **Standerwick 01373 831010**.

If you have any machinery or tools that you would like consigned for sale, including 4 x 4 vehicles, then please let us know. If you have never bought at the sale but would like to, please come along, we are always pleased to see new buyers and sellers.



## OUTSIDE SALES

Trevor Rowland  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# FROME LIVESTOCK MARKET



**TIM HECTOR** BSC (HONS), MRICS, FAAV

I joined Cooper & Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## Suckler Sales Prove Great Success

As the success of Frome Market continues to grow and evolve the suckler breeding cow sales has been the latest section to have gone from strength to strength; Originally introduced a few years ago to off-set and alleviate the pressure on our normal Friday store cattle sales the sale was introduced as a separate sale on our Wednesday market after the traditional dairy milk section had finished.

Initially held as a collective monthly sale, the section soon started attracting a number of genuine herd dispersals which could be easily moved to this purpose built facility. This has become the proffered option by many vendors wishing to disperse their herds. September saw two Wednesday dispersals with three already booked for October.

A sale dedicated to beef breeding females, their suckled calves and breeding stock sires always attracts great attention. Many new buyers attend sales of this nature, which allow them the opportunity to buy quality replacements and enables them to view a large selection of quality cattle. Regular buyers attend from Cornwall, Wales, the Midlands and Berkshire. As the demand for quality beef continues trade has been very brisk with many cows and calves achieving over £1,500 and breeding bulls in excess of £3,000! Our October sales will see in particular a two sale dispersal of 180 quality beef cows and calves (360 head) from a longstanding client who is retiring. This sale is sure to be another exciting day at Frome, "The Farmers Market"!



Top quality Suckler Cattle from the Crew Family, Cirencester

## OUTSIDE SALES

### ON FARM FODDER AUCTIONS

**TUES 21st NOVEMBER 2017**

**TUES 19th DECEMBER 2017**

**TUES 16th JANUARY 2018**

**TUES 13th FEBRUARY 2018**

**TUES 13th MARCH 2018**

**ENTRIES  
NOW BEING TAKEN**



### Strong bidding at Chippenham Sale

Tuesday 5th September saw the dispersal sale for the late Ian Stevens held at Crossing Cottage Farm Langley Burrell, Chippenham. The sale was of agricultural machinery and effects, Cooper & Tanner having been given instructions by the executors following Ian's untimely death earlier in the year.

Auctioneer Trevor Rowland said "sales of this nature are always difficult and particularly this one as I had known Ian for many years from my days as an auctioneer at Chippenham Market. Today's support has been excellent and Ian would have been very pleased with the large crowd that was in attendance." Trade was lively for the many varied lots on offer ranging from antique cream separators to a modern high tech tractor selling close to £30,000! Both tractors on offer were owned from new with minimum hours on the clock and were the star lots of the sale.

**Entries are now being taken for our on farm fodder auctions to be held through the winter so please get in touch with me if you have fodder to sell.**



## OUTSIDE SALES

Trevor Rowland

Telephone 01373 831010

The Agricultural Centre, Standerwick, Frome BA11 2QB

[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# FROME LIVESTOCK MARKET



## TIM HECTOR BSC (HONS), MRICS, FAAV

I joined Cooper & Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## Countdown to Christmas

**Whilst Christmas for many is a taboo word this early in the year, for farmers and butchers the preparations are already beginning!**

With this in mind I thought I would use my column to mention the Frome Fatstock Show. This is an annual tradition which goes back over 100 years. It first began on the old Frome market site and has more recently moved to the Frome Livestock Market at Standerwick. It is a celebration of the very best stock, which have been reared and readied for the Christmas market.

The Fatstock Show is where cattle and sheep are shown in a similar fashion to those you see at the summer shows. The animals are paraded in a ring and judged with prizes awarded to the best. At the end of the day all of the cattle and sheep are auctioned so that they can be purchased by butchers, who can then sell high quality prize winning beef and lamb for Christmas Day!

As well as the show and sale of livestock, the Fatstock Show committee also use the show as an opportunity to donate money to charity. The committee has regularly donated in excess of £1000 annually to local charities and this will happen again this year with the chosen charity being the Wiltshire Air Ambulance.

The show will take place this year on Wednesday the 29th of November at The Agricultural Centre, Standerwick with showing beginning at 10am. Everyone is welcome to come along.

However, if you would rather a turkey for Christmas day then the Cooper and Tanner Christmas poultry sale is on the 21st of December at Frome Livestock Market starting at 10am! If you have never bought at auction before, this is a good place to start.

For any further information please either visit [www.fromelivestock.com](http://www.fromelivestock.com) or email me at [tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk)



A fantastic line up at last year's show

## OUTSIDE SALES



Trevor Rowland auctioneering at the machinery sale



A Massey Ferguson 6170 that sold for £10,500

Our second collective machinery sale for 2017 was held in the auction fields at Frome Market. While the weather has been somewhat "hit and miss" of late, we were blessed with a kind day of autumn sunshine. Trade and demand was lively through the day with over 500 lots coming under the auctioneer's hammer. A widely varied entry of lots created keen competitive bidding, with everything from new tools to modern 4 wheel drive and vintage tractors being offered for sale. A MF 6170 4wd 1996 Tractor previously owned by Bristol Airport sold for £10,500, while a vintage 1967

Alice Chalmers ED40 tractor went to a local farmer and ploughing match enthusiast at £1,000. This autumn sale also saw a small consignment of horticultural compact machinery, producing a great deal of interest which saw an Iseki TE 3210 tractor and loader sell to £2,700 and a Twose 315 compact flail hedge trimmer finish bidding at £2,750.

The onset of autumn and winter will see our monthly on farm collective fodder auctions commence for 2017/18. Starting in November and running through until April, we offer for sale clamped and baled grass silage, clamped

maize, fodder beet, baled hay and straw. Yields for silage and hay have been good this year and demand will very much depend on how long the winter looks to last! Straw, however, is likely to be at a premium as the poor August weather made it one of the most difficult harvests in recent years. Yields of straw were light with some vendors opting to chop the straw crop and allow the grain to be combined. Catalogues are now in preparation for our first sale on Tuesday November 21st when each farm will be visited at a predesignated auction time. It is definitely a case of "Have gavel will travel"!



## OUTSIDE SALES

Trevor Rowland  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# SURVEY AND VALUATIONS



## DAVID WITHEROW FRICS

With over 35 years' experience, David Witherow FRICS, is a registered valuer and is able to help with Surveys & Valuations on most types of property. Based at Frome Market David can cover the surrounding area with ease.

## Should you have a survey?

**House purchases sometimes can be fraught with delays or complications and it may seem a "saving" for a buyer to skip the Survey which the Solicitor would have recommended.**

Many buyers rely on the Building Society or Bank valuation thinking it is as good as a Survey – as a qualified person would have been to the property so that will be ok. Wrong!

The mortgage valuation is a cursory viewing of the building to decide whether it is mortgageable and does not compare to the thoroughness and attention to detail which a Chartered Surveyor would give when carrying out a "proper" Survey – be it a Homebuyer or Building Survey.

The Survey can be tailored to the clients requirements and particular matters of concern can be included. A valuation can be added if desired, photographs help explain matters and an insurance figure so that you can check whether the cover is satisfactory. The Surveyor would spend several hours at the property using his experience to "follow the trail" of any problems found in order to give you a fair assessment of what you are taking on – which you won't get from the Bank Valuer!

Cooper and Tanner Survey & Valuation Department is always busy with a range of instructions and Surveys. We undertake everything from a modern flat in a block to a large old farmhouse with outbuildings – we have seen them all!

All our Surveys are bespoke and quotations are free of charge so feel free to contact David Witherow for more information.

Cooper and Tanner also undertake many residential and commercial property valuations which may be for tax purposes, family trust, business, matrimonial or other reasons and where a local experienced qualified valuer is required.

Our valuation team do a considerable amount of work for Banks, solicitors and Pension Providers and throughout our various offices in Wiltshire and Somerset cover a wide area.

We are ideally placed to help you and are always happy to discuss your requirements and provide a free no obligation quote and so look forward to hearing from you.

**David Witherow can be contacted on 01373 831010 or [david.witherow@cooperandtanner.co.uk](mailto:david.witherow@cooperandtanner.co.uk)**



**Getting the right advice on property is crucial**

## OUTSIDE SALES

**We are soon to embark on our spring season of collective and dispersal sales for Cooper and Tanner. Traditionally these sales are held at the beginning and end of the year, as in the past they would fall into line with a changeover of tenants at Michaelmas and Lady Day. Whilst there are still a few which fall into this category, a number are just a change in farming policy or retirement sales.**

Having had a successful run of winter fodders sales, April will start off with a super retirement dispersal of quality machinery for The Taylor Partnership at Polsham and will be held on farm on the outskirts of the village on Tuesday 10th commencing at 11am. Having inspected the machines on offer it is anticipated that there will be a strong attendance of bidders and buyers, keen for this genuine and well maintained equipment. This sale will be quickly followed by our spring collective sale at Frome Market sale yards and fields on Thursday 19th April. This sale will include a very wide range of vehicles, tractors, plant machinery, agricultural implements, trailers, horticultural and garden machinery as well as new and used hand tools. In all some 600 lots will come under the auctioneer's hammer.

As we move into May we have four further dispersal sales that are currently being arranged comprising dairy herd dispersal, beef breeding herd and a machinery dispersal

all of which are highly recommended. This will certainly be keeping the Cooper and Tanner flag flying and the staff in our outside sales team busy over the coming weeks.

We would like to welcome **Ross Whitcombe** who has joined our Glastonbury rural professional office and will be involved in auctioneering at our outside auctions. He will also be seen regularly selling livestock at Frome Livestock Market. Ross joined Cooper and Tanner having left a local firm of Chartered Surveyors, where he had been based for 9 years. Ross is a local farmer's son who is competent in selling machinery and farm equipment as he used to organise and conduct regular collective



**McCormick MTX-140 for Auction 10th April at Polsham**



**DF 4040 Starliner 14 Drum Combine for Auction 10th April at Polsham**

auctions, as well as conducting farm dispersal sales for many satisfied clients.

We would be delighted to talk to anyone, especially those in the **Bridgwater, Cheddar, and Wedmore** areas, about the service we could provide you, whether it be a collective auction or a complete farm dispersal. New buyers and sellers are always welcome. We will come to you to look at farm equipment or livestock to give you the best possible advice for disposal.

**If you wish to discuss a possible farm dispersal or want further advice, please contact Ross on 01458 834288 or [ross.whitcombe@cooperandtanner.co.uk](mailto:ross.whitcombe@cooperandtanner.co.uk)**



## OUTSIDE SALES

**Trevor Rowland**  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# RURAL FINANCE

## NEW ADDITION TO THE AMC AGENCY TEAM



**Tori Osborne** MRICS  
Tel: 01373 831010



**Chris Eden** FRICS FAAV  
Tel: 01373 831010



**Nick Oliver** MRICS  
Tel: 01458 834288

Cooper and Tanner are approved AMC Agents and Valuers and we are delighted to welcome Tori Osborne to the team, who now have over 80 years of experience between them. We would be delighted to advise and assist you in applying for an AMC business loan.

If you are looking to restructure or expand your farm's working capital for five years with no review or longer term projects such as buying property, erecting farm buildings or dwellings, even planning for the next generation, an AMC loan could help.

Contact Tori, Chris or Nick of the team at Cooper and Tanner for more information.



Finance for buildings...



livestock...



machinery...



... and land

# FROME LIVESTOCK MARKET

## SPRING IS AROUND THE CORNER?

Spring is on the horizon and that means an abundance of lambs and calves being born! At our livestock market the number of calves being sold has been steadily growing and last season's lambs (hoggets) have seen an exceptional trade so far in 2018. The first suckler cow dispersal sale was held in early march for Mr Smart from Taylors Farm whose cows and calves were offered for sale and saw a bright trade throughout with best prices for British Blue cows and their 1 month old calf to £1600. Following the success of this sale we have another herd dispersal booked for the Miller Family who on the 4th of April are offering for sale their herd of spring calving Limousin suckler cows at Frome Livestock Market. These cattle will be sold by our auctioneer Trevor Rowland who commented 'these cattle are all of exceptional quality and would make wonderful additions to any herd' it is fully expected

to have buyers from all over the South West and further afield.'

The other event now synonymous with spring period is the annual Basic Farm Payment returns which need to be submitted to the Rural Payments Authority by the midnight on the 15th of May. This means a busy time for both farmers in compiling information and agents such as ourselves completing the returns. At Cooper and Tanner these forms are completed at either our Standerwick or Glastonbury office and we will soon be undertaking appointments to meet landowners and farmers to discuss their claims.

**These forms are vitally important and must be completed by the deadline, if you require any assistance or advice with regards to these claims please contact either myself at Standerwick on [tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk) or Ross**

**Whitcombe at Glastonbury on [ross.whitcombe@cooperandtanner.co.uk](mailto:ross.whitcombe@cooperandtanner.co.uk)**

We would be delighted to talk to new clients in the Wedmore/Cheddar/Bridgwater areas – if you have any queries over agricultural matters in those (or indeed any) areas then please let us know.



Frome Livestock Market



## FROME LIVESTOCK MARKET

**Tim Hector** BSc (Hons), MRICS, FAAV  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk)



# FROME LIVESTOCK MARKET



**TIM HECTOR BSC (HONS), MRICS, FAAV**

I joined Cooper & Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## TRADE TALK FOR CALVES

With the sun finally starting to shine, the grass growing, the calf section at Frome Market is certainly benefitting with many farmers now looking to buy calves to rear, to include dairy types. Many farmers are encouraged to rear calves, off the back of the extremely strong store cattle trade we have been experiencing this spring, even with the high fodder and feed prices.

In the main, trade and numbers have been stronger and higher than last year, with over 200 calves going under the gavel most weeks. We have, however experienced a couple of difficult weeks this spring in the main due to the weather, as the buyers either couldn't get to us or were too busy de-icing their landrovers!

We are finding those vendors who are deciding to keep their calves an extra week or two, allowing the calves to get stronger are certainly reaping

the rewards with most purchasers keen to buy the stronger types.

Native sired calves, namely Angus and Herefords remain a popular choice with both vendors and purchasers. The trade for the continentals appear to be as strong as ever especially for the heifer calves, with many suckler farmers now choosing to rear their suckler replacements, instead of purchasing them as stores.

We all look forward to the better weather after what has been one of the more difficult winters in recent years and believe the trade in the calf section will remain as buoyant as it has in the first quarter of 2018.

**For advice on buying and selling Livestock, call our market office on 01373 831010**



## WHAT A DIFFERENCE A WEEK MAKES!



Mud, mud glorious mud...

On the 10th April we held the dispersal of farm machinery for Peter Taylor and Partners at Polsham. The heavens had opened overnight and fell on to an already sodden sale field and it was like "Glastonbury Festival comes to Polsham"! However, this did not deter the sale goes and attendance was excellent with bidders from Cumbria to Cornwall. Trade was exceptionally lively for this well maintained, owner operated machinery and very strong prices were achieved throughout the day. The majority of the included lots met their reserves and the catering trailer was sold out by 3pm!

**Principle prices:**

McCormick MTX 140 4wd Tractor	£17,500
Deutz Fahr 40/40 Combine 2000	£13,000
Deutz-Fahr 4wd Tractor & Loader 1996	£9,200
Deutz-Fahr 2wd DX3.90 Tractor 1990	£5,000
Keverneland Taarup 4332LT Trailed	
Mower Conditioner	£11,750
AW 24' Bale Trailer	£3,950
Amazone AD302 Combination Drill	£3,100

A week on and we were in action again at our spring collective sale in the sale yards at Frome Market where some 600 lots came under the auctioneers hammer. As the sun blazed on this, the hottest day of the year to date, some farmers were busy on the land but the general sale mood was extremely light

with a larger than expected crowd in attendance. Bidding was brisk with a good percentage of lots sold. As you can imagine grassland equipment was particularly sought with mowers, swathers and tedders all selling at brisk levels. Silage and livestock trailers were all in abundance and wanted. Overall another strong sale for Cooper and Tanner with more quality dispersals scheduled during May.

**Principle prices:**

West 3000 Dual Muck Spreader	£13,000
Claas Volto Tedder	£6,500
Redrock Twin Axle Silage 160/30 Trailer 2006	£5,100
Fleming MS1000 Rotaspreader	£2,450
Kuhn GH5001 Tedder	£2,100
Claas Disco Front Mower	£2,000
Lely 240c Mounted Mower	£2,600
Load loader Trailer	£3,700
Marshall QM11 Grain and Silage Trailer	£3,900
Plant Trailer	£2,400

**For advice on selling equipment, machinery or vehicles, please contact Trevor Rowland on 01373 831010**



...Mr Blue Sky



## OUTSIDE SALES

Trevor Rowland  
 Telephone 01373 831010  
 The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)



# FROME LIVESTOCK MARKET



**TIM HECTOR BSC (HONS), MRICS, FAAV**

I joined Cooper and Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## A TIME FOR PATIENCE

You will no doubt of noticed the number of tractors and trailers currently on our roads as the annual silage harvest is in full swing! Silage and hay making is a vital part of rearing stock as it is this silage and hay that will provide the feed for the animals throughout the winter months.

Silage and hay make up a large proportion of the winter feed that is required by farmers to sustain their animals. The timing of the harvest is crucial and it is the warmer dry months when this takes place and due to our less than reliable weather when the sun is out all the farmers are keen to seize the opportunity to literally make hay whilst the sun shines!

The harvesting of grass generally takes place between April and June which will then lead to the harvesting of combinable crops such as wheat, barley and oats. Each year Cooper and Tanner holds an auction at Frome Livestock Centre of over 1000 acres of standing straw. This year the auction

is on Wednesday the 11th of July, for more details speak to Trevor Roland at our Standerwick office 01373 831010

From combinable crops, attention will then turn to the annual harvest of maize which is generally the last crop to be harvested and fingers will be crossed for a dry autumn which will allow for an easy harvest! Cooper and Tanner regularly have sales of standing maize and for more information please see our website [www.cooperandtanner.co.uk](http://www.cooperandtanner.co.uk)

So whilst it can be frustrating to be stuck behind slow moving tractors and machinery the summer is a vitally important time for all those with stock and your patience is gratefully received!

**For advice on buying and selling Livestock, call our market office on 01373 831010**



## TREMENDOUS PRICES AT LOCAL AUCTION



Sold at £41,000



Sold at £40,100



Sold at £10,400



Case JX80 for auction 26th June at Brook Farm, Westbury

Tuesday 1st May saw Cooper and Tanner conducting one of the best sales of the year dispersing the full range of farm machinery at Newground Farm for Messrs D & R Miller & Son, Edington, Wilts.

The machines on offer were of the highest quality and had mainly been owned from new and maintained exceptionally well. The lots were presented superbly and a strong contingent of buyers came from across the country to try and acquire this equipment. Of particular interest were the two tractors, which could only be described as being in pristine condition, one being a NH T6.140 (2015) the other a Case 105U Farmall (2017), both with very low working hours recorded. These two star lots saw bidders from Devon, Wiltshire, Yorkshire, the Midlands and even the Channel Islands all vying to be the successful purchaser. Auctioneer Trevor Rowland commented "it was not surprising that the prices were so strong on the day as there are not many opportunities like this to purchase such well-maintained machinery with only one owner from new". Plenty of other quality lots went under the hammer through the day.

**Principle Prices.**

NH T6.140 4WD Tractor and 750TL Loader (2015)	£41,000
Case 105U Farmall 4WD Tractor and X46 Quicke Loader	£40,100
Krone Easy Cut 320ICV Trailed Mower Conditioner (2016)	£10,400
Conor 1600 Slurry Tanker (2014)	£6,000
NHBR740A Round Baler (2007)	£4,700

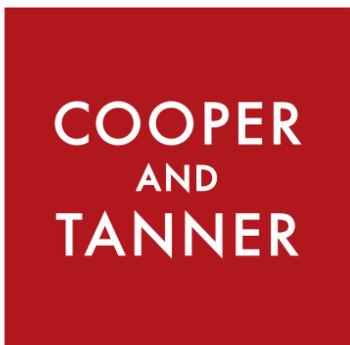
This year's late spring is seeing an extension to our normal sale season with two more machinery dispersals booked for June 2018, including Farm Machinery at Brook Farm, Westbury on Tuesday 26th.

**Details and catalogues are available from our sales team at Standerwick 01373 831010 (option 3).**



## OUTSIDE SALES

Trevor Rowland  
 Telephone 01373 831010  
 The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)



# FROME LIVESTOCK MARKET



## TIM HECTOR BSC (HONS), MRICS, FAAV

I joined Cooper and Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## MAKE HAY WHILST THE SUN SHINES

The old saying of 'making hay whilst the sun shines' has always held fast and with the glorious weather we have been experiencing many farmers are taking the opportunity to do just that! With thoughts that winter fodder may be scarce due to a wet spring and now a dry summer, making hay is vital. As such the livestock market is slightly quieter this time of year as farmers make the most of the weather. In order to keep ourselves busy at market we hold regular specialist sales.

As part of the Frome Livestock Auctioneers we regularly hold specialist sales of livestock in addition to our weekly sales on a Wednesday and Friday. There are monthly sales of organic cattle and TB restricted cattle as well as fortnightly sales of pigs.

There are also specialist seasonal sales of livestock. On the 17th of August, 21st of September and the 26th of October there are specialist sales of sheep. This will include breeding ewes, stock rams, ewe lambs and stores! Entries are continuing to come in and high demand is expected due to the strong trade which has remained firm for a long time.

There is sure to be a good trade for all sheep as the prices achieved at Frome Market on the sheep section have exceeded all expectations recently, demand is out stripping supply and I expect this to continue into the future.

If you have never been to a livestock auction, it is well worth a visit, we are always pleased to see new faces.



Sheep at a recent sale at Frome Market

For any further information or advice on livestock matters please either visit [www.fromelivestock.com](http://www.fromelivestock.com) or email me at [tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk)

## NOT THE LAST STRAW

Annual Autumn Collective Auction of

**TRACTORS, IMPLEMENTS,  
ASSOCIATED SPARES,  
NEW TOOLS & WORKSHOP EQUIPMENT**

to be held at

**FROME MARKET,  
STANDERWICK, FROME, BA11 2QB**

**THURSDAY  
20th SEPTEMBER  
ENTRIES NOW INVITED**

Entries Close Wednesday 5th September for inclusion in the full catalogue which will be available prior to the Auction  
Entry Forms, Catalogues & Enquiries:  
01373 831010 or on our Website

On Wednesday 11th July we held our annual sale of standing straw in ring two at Frome Livestock Market. Entries were again strong this year with close to 1500 acres coming under the auctioneers hammer, comprising Winter Wheat, Winter Barley, Spring Barley and Oil Seed Rape. As a result of the long winter and late Spring, national stocks of straw in barns are low and demand from a packed ring side of potential purchasers was fierce from start to finish! "Prices were at unprecedented and record levels for our sale and proving that the auction system is definitely the best option for vendors to maximise returns" commented our Senior Auctioneer Trevor Rowland. Over 700 acres of Winter Wheat sold to a top price of an outstanding £170/acre while Winter and Spring Barley peaked at £132 & £80 respectively. Winter Rape achieved prices of up to £42. The wonderful weather has seen crops ready early this summer and the combines have started, which resulted in some winter Barley already cut and baled by time of the auction, these bales (in the field) realised a strong trade at £40/bale. The sale saw a 100% clearance.

As the summer races on we are now finishing our final dairy livestock dispersals and planning our autumn and winter sales, which will start with the

autumn collective sale of agricultural machinery and effects on Thursday September 20th at the Frome Market Sale Field. Entry forms are available online or from our Standerwick office (01373 831010 (option 3)). October onwards will see our winter run of monthly on farm fodder sales, together with winter dispersals of on farm machinery for which we have sales already in hand for November. It will once again be a busy time for the Cooper and Tanner outside sale team.



If you are considering an outside auction or dispersal contact Senior Auctioneer Trevor Rowland for a friendly no obligation chat and advice, telephone our Standerwick Office - 01373 831010.



## OUTSIDE SALES

Trevor Rowland  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

**COOPER  
AND  
TANNER**

# FROME LIVESTOCK MARKET



## TIM HECTOR BSC (HONS), MRICS, FAAV

I joined Cooper and Tanner as a rural chartered surveyor in 2007 and became a partner in 2016. I have lived and worked in the rural sector of Somerset and the surrounding area all of my life and I am proud of the quality of service we offer to our rural clients!

## IT'S NOT JUST COWS, PIGS AND SHEEP!



On Saturday the 18th of August Frome Livestock Market threw its doors open to welcome its first specialist poultry sale. The first sale went fantastically well with a huge crowd travelling from far and wide and well over 230 purchasers registered. A wide range of entries sold to a strong trade throughout with some excellent quality entries in all sections. A brief report of the day is as follows:-

### Large Fowl

A flying (!! ) trade from start to finish with the best quality birds selling at a noticeable premium and the majority making £15-£20 a bird. A smart White Brahma pullet sold at £38 and a pair of Blue Columbian Brahma at £52. A trio of Buff Orpington sold to £70, two Houdan pullets sold at £48 from, two Buff Sussex pullets to £46



### Bantams

Again a solid trade and plenty of customers for all breeds. As with the large fowl buyers wanting quality. A trio of Blue Laced Wyandottes sold at £76 and a trio of Barred Wyandottes close behind at £72. A Gold Sebright pullet sold at £30 and two Silver Sebright pullets made £50.

### Ornamentals

A very nice mixture of entries in this section and more customers than anticipated for the first sale. Ornamental ducks sold to £100 for a pair of Blonde Fulvous Whistlers, £70 for a pair of Fulvous Whistlers, £60 for a pair of Ruddy Shelducks. A pair of Chiloe Wigeon sold at £55, a pair of Plumed Whistling ducks sold at £95. A pair of Maned Geese made £105 from E Godwin. Peafowl were keenly contested with a pair of Whites making £270 and three Peafowl Chicks selling at £90. Two Black Shouldered Peahens made £165. Ornamental pheasants sold to £70 for a pair of Yellow Golden, £50 for a pair of Silvers and £95 for a trio of Red Jungle Fowl. Guinea Fowl sold to £35 for a pair of Whites and £56 for a hen & keets.

The next sale is due to be held in the spring of 2019 so if you have poultry you are looking to sell or if you wish to buy some poultry for the garden; keep an eye on the Frome Livestock website or contact me on [tim.hector@cooperandtanner.co.uk](mailto:tim.hector@cooperandtanner.co.uk)

## FORTHCOMING SALE DATES FOR YOUR DIARY

### Tuesday 9th October:

Monthly on farm fodder auction

### Tuesday 16th October:

Sale of farm machinery and effects at Upper Barrow Farm, Farmborough, Bath

### Tuesday November 20th:

Sale of full range of modern farm machinery near Bristol (Catalogue in preparation)

### Catalogues/Enquiries:

01373 831010 (Option 3) or [www.cooperandtanner.co.uk/forthcomingsales](http://www.cooperandtanner.co.uk/forthcomingsales)

## AMAIZEING!

As the autumn arrives so too does the Cooper and Tanner season for on farm fodder sales which take place from October to April. This has already commenced with our sale of standing maize on Tuesday September 4th which saw our roving auction team travelling throughout the day starting in Hilmarton near Calne in Wiltshire heading south to Bulkington in Somerset and ending in Romsey Hampshire!!

Owing to the extreme hot weather of the summer there were some crops which had suffered yet others had caught the few showers that had passed over and were 7ft tall. Auctioneer Trevor Rowland commented, "Certainly winter fodder is scarce this year however, heavy transport costs involved in moving the harvested crops from further afield was always going to be a big factor in gauging the level of trade this year". Strong crops in North Wiltshire saw a good attendance of potential bidders which all went to local clients running both beef and dairy enterprises ranging

from £520-£580 per acre. North Somerset also saw keen interest topping the day's sale at £600. Romsey saw a more difficult trade as there has been a large reduction in dairy units in that area over the years. Overall a good solid trade was established but some sales affected by the over exaggerated price talk of recent weeks.

Our autumn and winter machinery sales are underway and our collective sale held at the sale yards at Frome market saw plenty of support from start to finish and bacon sandwiches were aplenty!!



## OUTSIDE SALES

Trevor Rowland  
Telephone 01373 831010  
The Agricultural Centre, Standerwick, Frome BA11 2QB  
[trevor.rowland@cooperandtanner.co.uk](mailto:trevor.rowland@cooperandtanner.co.uk)

COOPER  
AND  
TANNER